Every purchase.
A clearer view of savings.

$84,569

REALIZED PURCHASE SAVINGS

APRIL TO AUGUST 2026

The first five months with Howard Medical, compared with the hospital's prior prices for the same items.

The purchasing comparison

Prior-price equivalent	$326,820.82
Paid to Howard Medical	$242,251.66

Same items, same quantities, before and after. Items purchased from Howard Medical only.

An independent regional medical center started with a short stock list and weekly spot-buy offers on surgical items. It saved $23,180 in its first month with zero clinical disruption, and more than half of that came from one surgical hemostat priced 58.8% below the prior supplier.

$38,129
From recurring stock-list items

$46,440
From targeted spot buys

How we did it

Review purchasing

Twelve months of the hospital's own PO history, benchmarked item by item.

Supply selected items

Exact matches and approved equivalents, stocked in our warehouse with 30 days on hand.

Report the results

A realized-savings report every month, line by line, ready for the CFO.

Source: Howard Medical August 2026 year-to-date savings report. Savings compare the price paid to Howard Medical with the hospital's prior price for the same item and unit of measure.