Howard Medical

A year of purchases.
A record of the difference.

$143,864

REALIZED PURCHASE SAVINGS

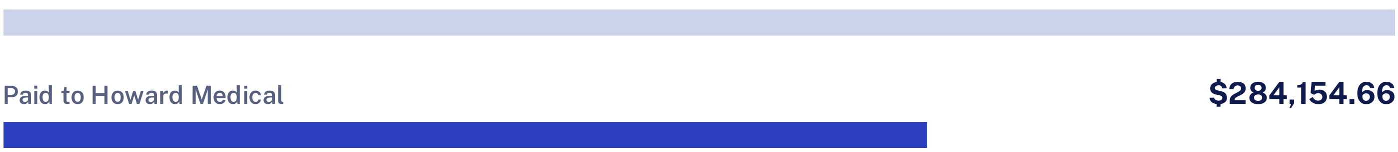
CALENDAR 2025

The hospital's first full year with Howard Medical, compared with its documented prior prices.

The purchasing comparison

Prior-price equivalent — **$428,018.60**

Paid to Howard Medical — **$284,154.66**



Same items, same quantities, before and after. Benchmarked items only. Not a hospital-wide savings rate.

An independent safety-net hospital moved its highest-opportunity items to Howard Medical in October 2024. By the end of its first full calendar year, the hospital had saved 33.6% on the items we benchmark, led by exam gloves, blood collection sets, Foley trays and car seats.

33.6%
Weighted savings on benchmarked items

33 items
Benchmarked across 12 months

How we did it

Review purchasing

Twelve months of the hospital's own PO history, benchmarked item by item.

Supply selected items

Exact matches and approved equivalents, stocked in our warehouse with 30 days on hand.

Report the results

A realized-savings report every month, line by line, ready for the CFO.

Source: Howard Medical 2025 savings schedule (revised September 8, 2026), built from invoiced quantities net of credits. Items without a documented prior price are reported separately and carry no savings claim.